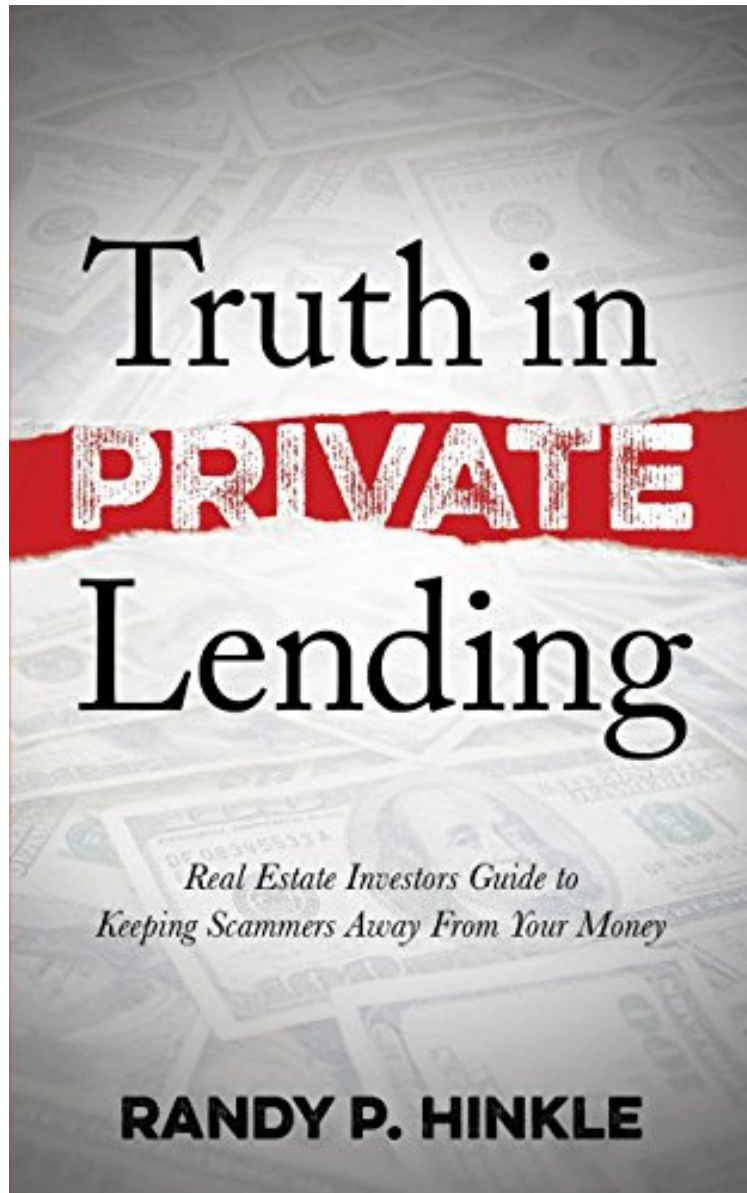


[Download pdf] Truth in Private Lending: Real Estate Investors Guide to Keeping Scammers Away From Your Money

Truth in Private Lending: Real Estate Investors Guide to Keeping Scammers Away From Your Money

Randy P. Hinkle

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Randy P. Hinkle : Truth in Private Lending: Real Estate Investors Guide to Keeping Scammers Away From Your Money before purchasing it in order to gauge whether or not it would be worth my time, and all praised Truth in Private Lending: Real Estate Investors Guide to Keeping Scammers Away From Your Money:

0 of 0 people found the following review helpful. An essential read
By Customer
This easy-to-read book is a God-send for real estate investors. Mr. Hinkle has used his many years of experience in the real estate industry to produce an excellent piece of work. I am so glad I found this book. I recommend it wholeheartedly.- Peter Wilks, New Castle, DE

Thousands of new investors join the real estate industry each year. Investors are excited and want to get in the game. But to play, you have to be able to get funding to close your real estate purchases. In fact, investors often get very emotional about this problem and will go to great lengths to find funding. Truth in Private Lending is about how some unscrupulous private lenders prey on those seeking funding. Through years of hands-on experience with these criminals, Randy Hinkle has identified numerous red flags that can warn investors to stay away. There are hundreds of warning signs; you just have to know how to find them, what questions to ask, and how to avoid them. Through real-life stories, Truth in Private Lending will educate you about real-life scams and fraud scenarios. It will show you how to keep your money away from risky lenders and potentially save you thousands of dollars.

11-29-2015
: "Truth in Private Lending"
This is truly an informative read. Mr. Hinkle has captured to true culture one finds when navigating in a world of dishonesty, greed, corruption, and money. If one can use one example or experience from the book and avoid even one of the scams and deceptions placed before today's businesses seeking financing, then the reward for reading has been obtained many times over. As I read this book and reflected on my daily activities for the past several years, Mr. Hinkle basically outlined many of the different personalities and scams that we met along the way. Every entrepreneur should read this book, as I assure you if you're seeking financing you inevitably will experience much of the same. "Truth in Private Lending" is a great example and teaching tool for those of us who tend to believe most people are good. "Truth in private Lending" is factual and informative, explaining in detail the How's and Why's of today's con artist as well as our vulnerabilities to these personalities.
C.J. McDonald
CEO Lone Tree Petroleum, Inc
From the Author
Chapter 1 Why We Need Funding
Chapter 2 The Categories of Risk
Chapter 3 How to See Through the Deception
Chapter 4 Fraud
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Chapter 6 Fee Scams
Chapter 7 Johannesburg
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Chapter 11 Acquisitions
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Chapter 13 Fighting Back
For More Information
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VP / Director of Business Development
Growth Strategies / Key Account Management / Sales / Marketing / Operations / Startups / Turnarounds / Planning / Forecasting / Negotiations / Contracts / PL / Profit Improvement / Solution Selling / Systems / Joint Ventures / Strategic Alliances / C-Level Relationships / CRM / B2B / Team Building / Training
A multi-talented general management and business development leader with an outstanding record driving revenue and profit growth for firms in real estate, property development and professional services. Recognized for identifying and leveraging emerging markets and untapped opportunities to generate new income streams, cash flow, profits and returns for investors. Proven record in startups and turnarounds. Can make a strong impact by:
Planning
executing aggressive growth strategies
Forging profitable strategic alliances joint ventures
Negotiating closing high-value, high-profit transactions
Outperforming stiff competition prevailing market trends
A high-energy natural leader with farsighted strategic vision. Known for high-trust and integrity. Licensed Real Estate Appraiser and Real Estate Agent.
Career History