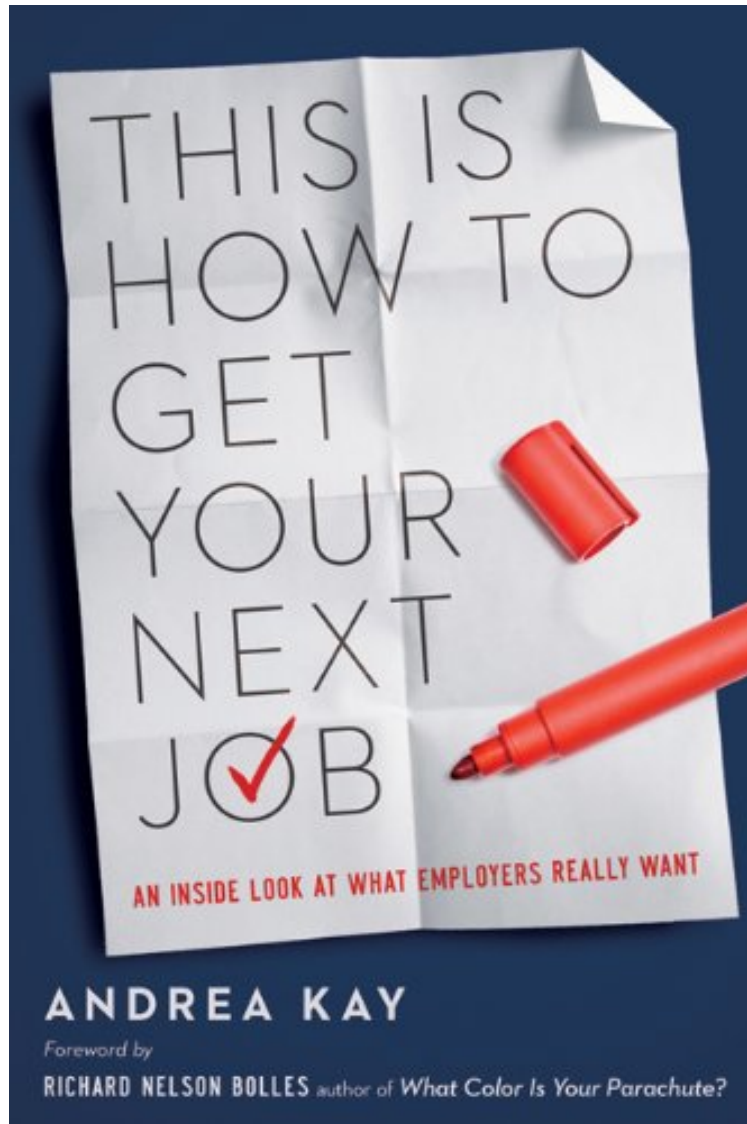


(Download pdf ebook) This Is How to Get Your Next Job: An Inside Look at What Employers Really Want

## **This Is How to Get Your Next Job: An Inside Look at What Employers Really Want**

*Andrea Kay*

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**Andrea Kay : This Is How to Get Your Next Job: An Inside Look at What Employers Really Want** before purchasing it in order to gauge whether or not it would be worth my time, and all praised This Is How to Get Your Next Job: An Inside Look at What Employers Really Want:

3 of 3 people found the following review helpful. Helped me rethink this process and successfully reenter the job market. By Kindle Customer. Heard about this book via a local talk radio show, on which the author was interviewed. This book does not have the regurgitated, predictable "tips" so common in this space. As a 40-something re-entering

the job market, I found the psychology and dynamics of job hunting and closing the job search have really changed since my 20s. I, too, have of course changed - this book helped me be more confident in my experienced, well-educated self and look at what I bring as a total personal and professional package (not always advantages, but to be prepared to address those). The feedback from real and respected employers - not just an author's opinion - is very insightful. My favorite takeaway is to think of the interview process with the end goal of not landing a job, but developing a relationship. I feel this helped me be more relaxed, and honest and objective in judging potential employers as organizations and people with whom I'd be professionally engaged - not as doing me a favor in giving me a job.

3 of 3 people found the following review helpful. Job One: Learn what employers really want  
By G. L. Rothman  
Don't be misled by the title "This is How to Get Your Next Job," because it's more than that. It delivers on that title, with a refreshingly optimistic and intensely practical guide to getting employed, even in THESE tough times. Then it adds a bonus: Kay's guide to KEEPING that job and building on it. I read the book with my daughter - fresh out of college - in mind. I'll make sure she gets a copy; then I'll make sure she GETS it. But I found myself making mental notes about my own career, and seeing ways to recalculate the course. Kay's style is humane, conversational, and jargon-free. She's hired!

6 of 7 people found the following review helpful. Title is a Little Misleading  
By S. Everett  
This book is decent in terms of overall content, but whoever decided on the title really misled my interpretation of How to Get Your Next Job. I am sure if you keep all the things your not supposed to do you will have a better chance at getting that next job, but I think most of the things listed are common sense. Then again, I am at the mid-point of my career, this book is probably better suited for the younger generation with the tattoos, piercings and hair of all shapes and colors. It's more of a list of things not to do. I like Andrea Kay and her attitude and suggestions toward work and what not to do, but to spend an entire book on what not to do under the title of This is How To Get Your Next Job is just misleading.

Even in a bad economy, companies have job openings they can't fill. Considering the millions of people who are out of work or unhappily employed, how can that be? What are job seekers doing to turn off employers? And what is it that employers want but aren't finding? Leading career expert and syndicated columnist Andrea Kay asked employers one simple question: why didn't you hire the last ten people you interviewed? What it came down to, every time, wasn't a matter of skills or experience, but how applicants seemed based on what they said or did. From lack of preparation, to pushiness, to a subtly defensive attitude, it's the simple behaviors prospective employees exhibit before, during, and after interviews that stand between them and job offers. Based on candid insights from real-life employers, and featuring a foreword by Richard Nelson Bolles, bestselling author of *What Color Is Your Parachute?*, this book helps job hunters take control of how they come across to the people in charge of hiring. From *20 Things You Should Never Do* to *Would You Hire You?* test, *This Is How to Get Your Next Job* helps readers show hiring managers who they are and why they're the perfect fit for the job they seek.

"[An] insightful job-hunting book... This book should help give job seekers an edge over the competition." -- Publishers Weekly  
"Job hunters will want to refer to Kay for solid guidance, particularly concerning interviewing. VERDICT: A concise, handy advice guide that can help job seekers everywhere." -- Library Journal  
From the Inside Flap: Andrea has constructed a thoughtful, effective series of strategies that will benefit every job hunter who reads this book. I think this kind of depth was always needed on the subject of the job interview, but now more so than ever, in today's tough economy. This book is a gift. So, buy it. Read it. Use it. Please. From the book's foreword by Richard N. Bolles, author of *What Color Is Your Parachute?* There's no question that looking for work can be daunting. But what's most likely holding you back from getting that much-desired job offer isn't a matter of your skills or experience, but how potential employers see you. When asked by leading career expert Andrea Kay why they didn't hire the last ten people they interviewed, employers revealed that it was the behaviors people exhibited before, during, and after interviews -- from lack of preparation, to pushiness, to a subtly defensive attitude -- that led them to say "No." Simply put, they concluded: If you act like this now, you'll act like this on the job. Based on candid insights from real-life employers, *This Is How to Get Your Next Job* helps you influence the people in charge of hiring. You'll learn how to make a positive and genuine impression, demonstrate what type of employee you'll be, and remove all doubt that you'll be that elusive "good fit" for the company. Featuring a list of *15 Things You Should Never Do* and a *Would You Hire You?* test, this book reveals what you may be doing or saying that could be getting in the way of your being hired . . . and gives you the strategies you need to show employers who you really are.

ANDREA KAY is a career consultant and syndicated columnist who has helped tens of thousands of people find new jobs and take charge of their careers. She is the author of six books including *A Bitch and Then You Change Careers*, and her syndicated column, *At Work*, appears weekly in more than 80 newspapers and countless websites, including the online edition of *USA Today*. She's been interviewed in *The New York Times*, *The Wall Street Journal*, *Chicago Tribune*, *Forbes*, *Money*, *Kiplinger Personal Finance*, and *Redbook*, and on radio and TV across the United States. About the Author ANDREA KAY is a career consultant and syndicated columnist

who has helped tens of thousands of people find new jobs and take charge of their careers. She is the author of six books including *Life's a Bitch* and then *You Change Careers*, and her syndicated column, *At Work*, appears weekly in over 80 newspapers and countless websites, including the online edition of USA Today. She's been interviewed in *The New York Times*, *The Wall Street Journal*, *Chicago Tribune*, *Forbes*, *Money*, *Kiplinger Personal Finance*, *Redbook*, and on radio and TV across the U.S.