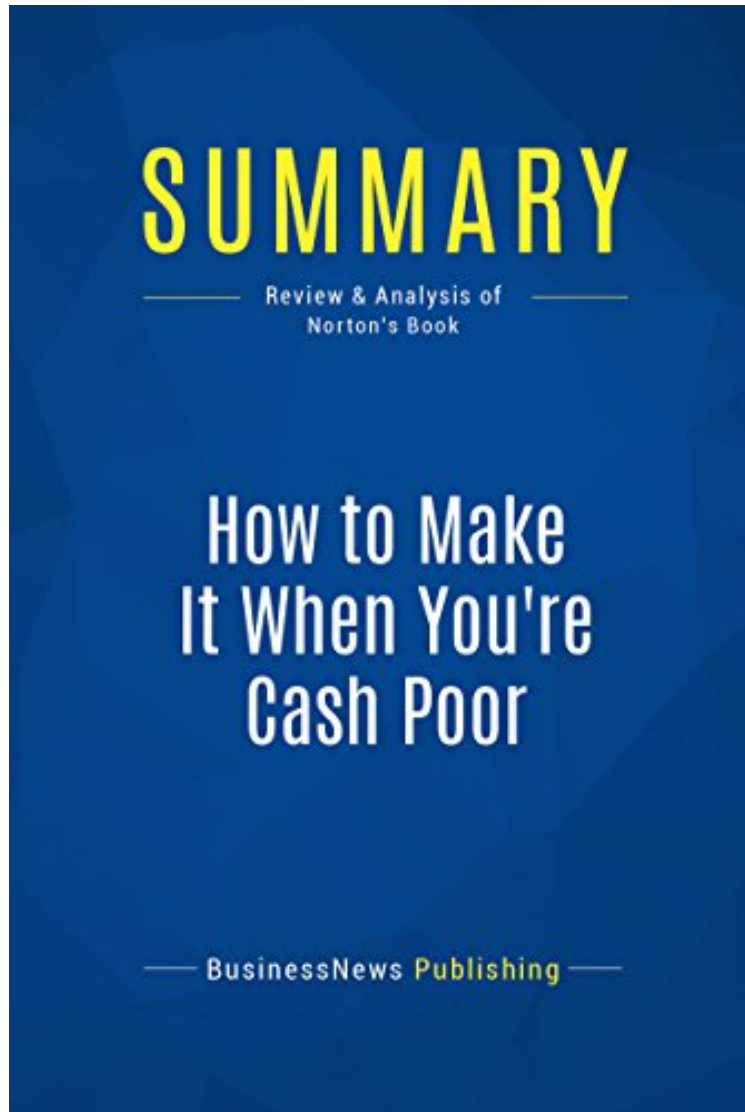


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The must-read summary of Hollis Norton's book: "How to Make It When You're Cash Poor: Strategies for Buying

Real Estate With Little or No Cash". This summary of the ideas from Hollis Norton's book "How to Make It When You're Cash Poor" shows that despite the property meltdown of recent years, anyone can still make big money in real estate, even if they don't have much cash to put down. The key is to solve a problem for the sellers, creating a win/win situation — they win by getting a problem solved and you win financially by being creative. Investment in property still remains the safest, most secure and profitable way to go about building a fortune. This summary takes the reader through every aspect of buying, renovating, maintaining and selling. It explains how to invest when you have no money, how to research your market, how to calculate real market value and how to talk intelligently to sellers. It tackles possible problems and most importantly of all, it sets out a long-term strategy whereby property can become your most profitable pension. In short, real estate management and wealth creation isn't complicated, even in today's climate. Anyone can learn how to create a steady, long-term income. Added-value of this summary:

- Save time
- Understand the key concepts
- Develop your business knowledge

To learn more, read "How to Make It When You're Cash Poor" and discover a comprehensive guide to succeed in real estate management and create wealth.