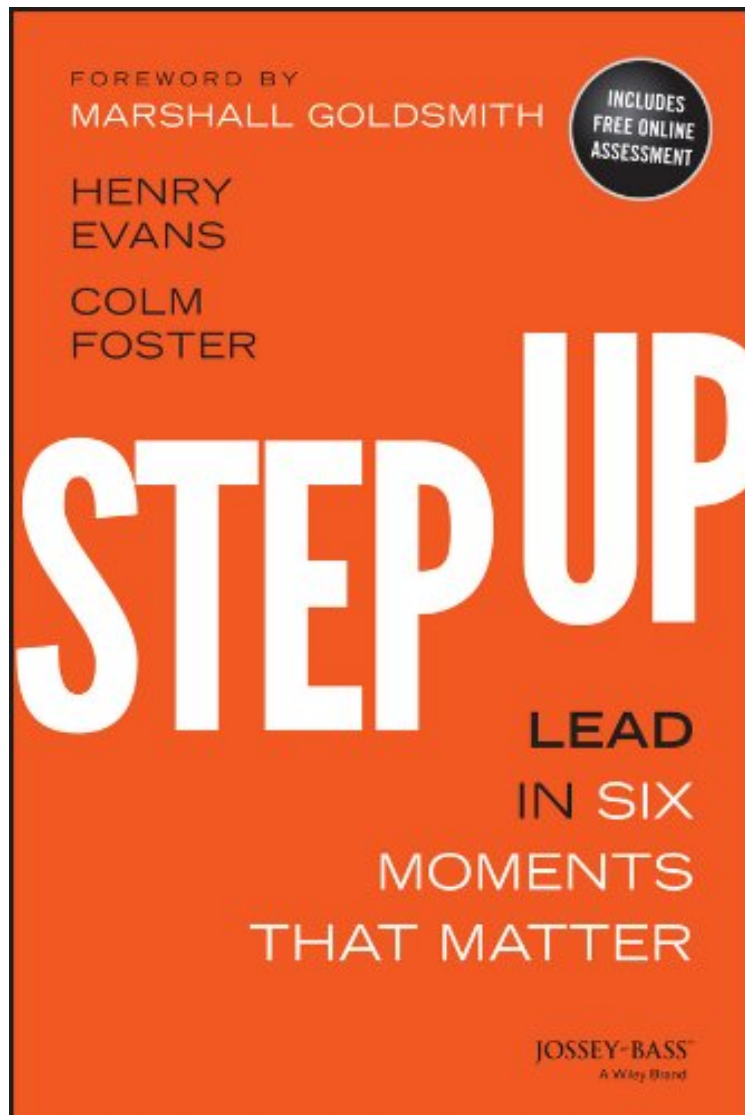


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Step Up: Lead in Six Moments that Matter

Henry Evans, Colm Foster

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Henry Evans, Colm Foster : Step Up: Lead in Six Moments that Matter before purchasing it in order to gage whether or not it would be worth my time, and all praised Step Up: Lead in Six Moments that Matter:

3 of 3 people found the following review helpful. Finally someone takes a new look at Emotional Intelligence!By BobbyBHenry Evans and Colm Foster did an excellent job providing a new and unique look at how leaders should react in critical moments. As an executive who is known for being a "hard charger" and very driven, most books or experts on leadership focus on how to eliminate these traits so that they don't show up as anger or you becoming too forceful. I always felt inauthentic in trying to change who I am at my core and Step Up was the first attempt I have seen that takes a different look and shows practical steps in making sure your "angry but not stupid" and also suggest

some tangible steps to take and capitalize on this as well as other emotions. My congratulations to Mr. Evans and Foster on an excellent perspective!

0 of 0 people found the following review helpful. STEP UP should be required reading Business 101By Michael WiltSTEP UP should be required reading for anyone who works with people in the private sector or in government. All too often those cast into "NEW" leadership positions are ill prepared for what they are about to encounter. Stubborn ""OLD SCHOOL" employers think they know what is best and will mold the NEW leader the old school ways. This is exactly why we have a stalemate of innovative ideas in some companies and in government. STEP UP offers brilliant points accompanied with relatable examples which are solution based. STEP UP encourages critical thinking for the long term and offers a glimpse of how much we can all gain if we embrace this new culture.

2 of 2 people found the following review helpful. Leadership moments tell a lot about youBy Margaret BurnsVery practical And clear examples of leadership moments that make a difference. I gave a copy to each person in a leadership workshop. Leadership is essentially about behavior and choices and this books pinpoints scenarios we all face daily. It provides teaching points and useful coaching for the person who wants to improve his or her skill as a leader.

No matter what your title or place on the organization chart, you have the potential to be a leader—or more precisely, the potential to exercise leadership in the moments that matter most. Leadership is not a job title or position, but rather an action. In certain moments and situations, anyone can rise to the occasion to act as a leader—gaining respect, confidence, and ultimately greater success in the organization. But how can you recognize these moments where leadership is required, and then know what to do? Step Up explains six critical "leadership moments"—everyday instances when you have a choice to shine or let opportunity pass you by. Based on their own research and extensive client work, Evans and Foster identify six regularly occurring moments and help you understand how to act wisely and decisively when those moments arise, showing how to: Get Angry, Not Stupid Avoid Terminal Politeness Decide Already Act When You are the Problem Leverage Pessimism Reverse Momentum Anyone can take advantage of opportunities to act as a leader when the time is right—and reap the rewards. Step Up is a guide to exercising leadership when it matters most, boosting your personal impact and effectiveness, and making a real difference.

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