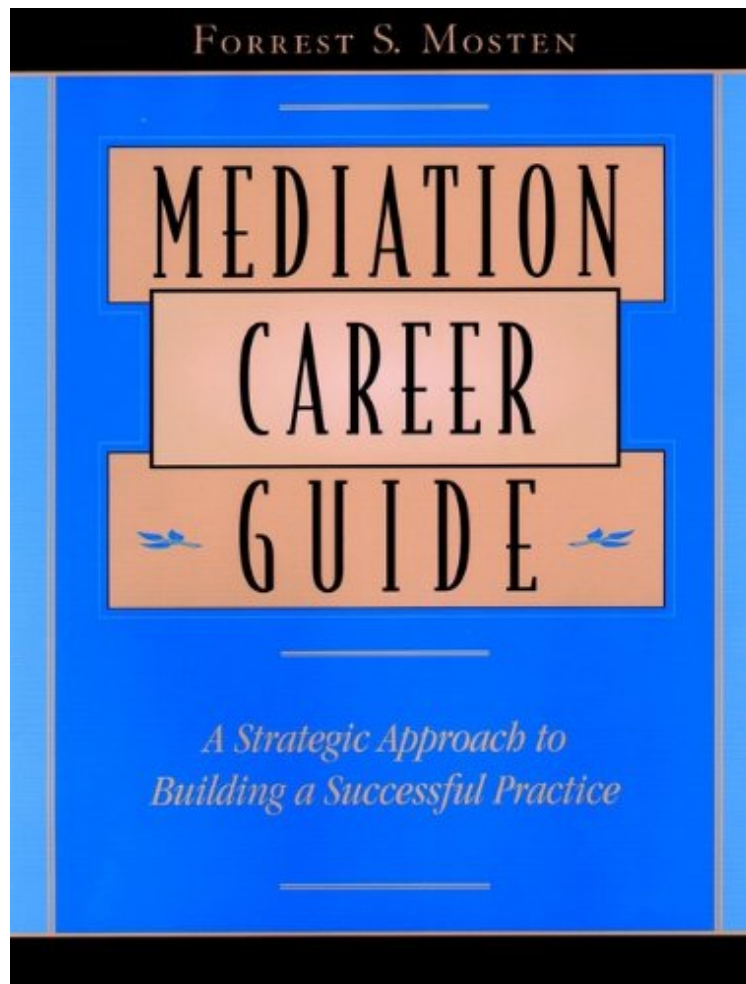


Mediation Career Guide: A Strategic Approach to Building a Successful Practice

Forrest S. Mosten

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Forrest S. Mosten : Mediation Career Guide: A Strategic Approach to Building a Successful Practice before purchasing it in order to gauge whether or not it would be worth my time, and all praised Mediation Career Guide: A Strategic Approach to Building a Successful Practice:

1 of 1 people found the following review helpful. Recommend, highly!By RBG FamilyAs a new mediator, this book has been invaluable. It made me realize that mediation is a lifelong craft, that needs constant attention and education. It is well written and understandable.1 of 1 people found the following review helpful. Mediation Career GuideBy teacher1This book was very helpful. The format is easy to follow and there are check list and survey to help you get more information about mediation from possible clients. I had a lot of questions about how to get started building a mediation practice and this book answered those questions. Mosten introduces the reader to mediation and the personal qualifications needed to be successful. He supplies information that will help the reader gain more

knowledge in mediation through education and training. He covers how to build your career by creating a signature and set up your office. He also covers preparing a business plan which is helpful in building your business and giving it direction and purpose. I would and have recommended this book to others in and out of the mediation field. 1 of 1 people found the following review helpful. Positive and full of helpful information By ACNLove the positive attitude, tips and realistic discussion of whether a mediation career makes sense economically, as well as for my own personal traits.

In this definitive guide, Forrest Mosten--an internationally recognized mediation expert--helps would-be mediators answer the critical question "Do I have the values, skills, personality, and commitment necessary to mediate?" A comprehensive resource, the book also explores a wealth of timely topics including the need to establish standards of the profession, how to maintain confidentiality, the pros and cons of co-mediation, and the place of mediation in the process of court and law reform. Straightforward and reader-friendly, the Mediation Career Guide is filled with practice tips, self-surveys, diagrams, reading resources, a list of training programs and volunteer opportunities, budget forms, and model standards of conduct. This hands-on resource is designed to make the challenging journey of becoming a peacemaker a one-step-at-a-time manageable process.

"This volume anticipates and answers all the practical questions about becoming a mediator and provides a map for those interested in successfully traveling the mediation path." (Jay Folberg, professor of law and mediator, University of San Francisco and past president, Academy of Family Mediators and Association of Family and Conciliation Courts) "For all aspiring mediators who have asked the question "How do I make mediation my career?" this book is for you." (Bernard Mayer, partner, CDR Associates, Boulder, Colorado, and author of The Dynamics of Conflict Resolution) "A complete (how is it that he misses nothing?) and practical guide filled with brilliant ideas, useful tools, 'just go do it' insights, and invaluable advice for all." (Daniel Bowling, executive director, Association for Conflict Resolution) Recommended Book of the Month (November): Mediation Career Guide by Forrest S. Mosten. If you have ever considered trying to make mediation your day job, this is the book to buy and read. It will help you decide if you have the skills, personality and commitment necessary to become a full-time mediator. It starts by pointing out the time and difficulty three famous mediators had in establishing their careers (Mosten, Meirding and Melamed) and then gives further examples. It has self assessment materials (useful ones, not fluff) and contains a solid, direct and applied set of tools for marketing your practice, considering your options, and developing yourself as a mediator. NOT merely a collection of handouts, previous materials or musings, well edited and complete. (Stephen R. Marsh, a mediator in Dallas, Texas. <http://adrr.com/index.htm> ADR Resources) "This book applies useful advice about operating a professional services business to the special needs of mediators and is thus a valuable resource to both new and seasoned practitioners. (Virginia Mediation Network News, 1/02) "This volume anticipates and answers all the practical questions about becoming a mediator and provides a map for those interested in successfully traveling the mediation path." mdash;Jay Folberg, professor of law and mediator, University of San Francisco and past president, Academy of Family Mediators and Association of Family and Conciliation Courts "For all aspiring mediators who have asked the question "How do I make mediation my career?" this book is for you." mdash;Bernard Mayer, partner, CDR Associates, Boulder, Colorado, and author of The Dynamics of Conflict Resolution "A complete (how is it that he misses nothing?) and practical guide filled with brilliant ideas, useful tools, 'just go do it' insights, and invaluable advice for all." mdash;Daniel Bowling, executive director, Association for Conflict Resolution From the Publisher "This volume anticipates and answers all the practical questions about becoming a mediator and provides a map for those interested in successfully traveling the mediation path." mdash;Jay Folberg, professor of law and mediator, University of San Francisco and past president, Academy of Family Mediators and Association of Family and Conciliation Courts "For all aspiring mediators who have asked the question "How do I make mediation my career?" this book is for you." mdash;Bernard Mayer, partner, CDR Associates, Boulder, Colorado, and author of The Dynamics of Conflict Resolution "A complete (how is it that he misses nothing?) and practical guide filled with brilliant ideas, useful tools, 'just go do it' insights, and invaluable advice for all." mdash;Daniel Bowling, executive director, Association for Conflict Resolution