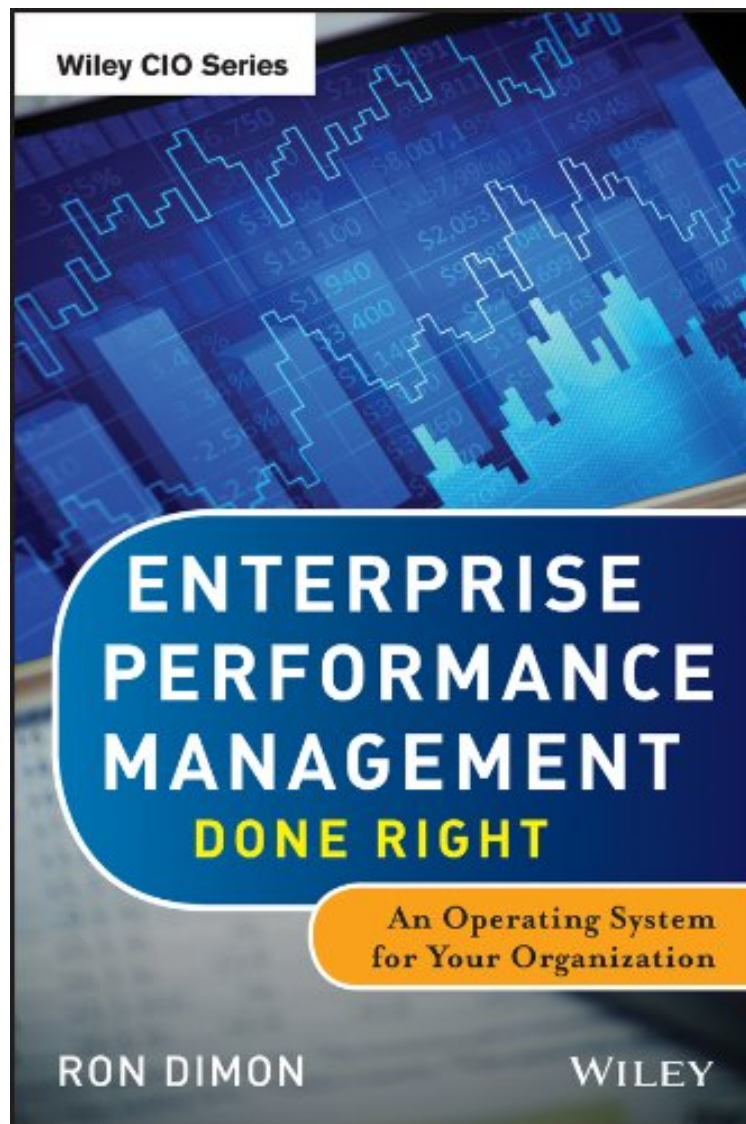


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Enterprise Performance Management Done Right: An Operating System for Your Organization (Wiley CIO)

Ron Dimon

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Ron Dimon : Enterprise Performance Management Done Right: An Operating System for Your Organization (Wiley CIO) before purchasing it in order to gauge whether or not it would be worth my time, and all praised Enterprise Performance Management Done Right: An Operating System for Your Organization (Wiley CIO):

0 of 0 people found the following review helpful. What took Ron so long?By frank"It's about time", is what I thought when I saw Ron Dimon's book on Enterprise Performance Management. Ron is one of the world's leading experts in

the field. His experience is extensive, but - and this is a special bit - he is not absorbed by the topic itself, he stands above it. "Enterprise Performance Management Done Right" is an easy read without watering the topic down and without any marketing hyperbole. The book is structured well so it is easy to find things back (which given the breadth and depth of the book I suspect is what you'll find yourself doing as a reader). Although the subtitle, "An Operating System for Your Organization" could lead to the assumption that the book is full of process, governance and other conceptual matters, this is not really the case. It is all there, but mostly with a human touch. In Ron's very inclusive writing style, in his observations ("Information is consumed by people", "sales people are bilingual", "gaming the system"), but where it did strike me most is in Ron's framework, that has a phase called "Debate". REFRESHING thinking, after the endless variation on plan-do-check-adjust. Performance management is about people working together, trying to make sense out of what is going on inside and outside the organization. Oh, and more more thing. I agree with Ron, let's make strategy fun. Frank Buytendijk 0 of 0 people found the following review helpful. A rethink that can unify organizations... By Terra Hoskins The concepts are complicated, but Ron Dimon puts them in context, in simple terms. We're not used to looking at organizations in this holistic light; Dimon helps to de-silo our thinking and provide a path to efficiency--of systems, use of data, operations and overall management. I realized that, although written as a guide for management, EPM Done Right is also a gem for employees at any level or department. Dimon provides great insight into how a company ideally works, what goes wrong and how to find existing value. Management learns how to improve information accuracy and decision making. But the book also unearths roles and functions adding value and defines why they are critical to strategy and goals. I could see employee retention and loyalty being boosted as a side benefit. Great read for understanding how business/management works--and doesn't work--today. 0 of 0 people found the following review helpful. Context is king By Troy M. Pearsall Having been involved in myriad technology development and delivery initiatives in my career, I can say that one of the most important things in any systems approach is to understand the context first. Ron's book helps business managers understand the context of performance, including how the parts fit together and how to get from facts to decisions to actions that actually "move the needle." This book covers a lot of ground and gives you food for thought in areas you may not have included under the enterprise performance management or business intelligence umbrellas. Recommended for any business manager or leader who is interested in out-performing the competition.

A workable blueprint for developing and implementing performance management in order to improve revenue growth and profit margins Enterprise performance management (EPM) technology has been rapidly advancing, especially in the areas of predictive analysis and cloud-based solutions. Real Enterprise Performance Management introduces a framework for implementing and managing next-generation functionality for better insight, focus, and alignment of EPM. This blueprint shows that EPM can have a direct positive impact on revenue growth, operating margin, asset utilization, and cash cycle efficiency. Introduces a framework for implementing and managing next-generation functionality for better insight, focus, and alignment Reveals that EPM can have a strong impact on revenue growth, operating margin, asset utilization, cash cycle efficiency Today's businesses have a great deal of data and technology, but less-than-fact decisions are still made. Executives need a structured framework for gathering, analyzing, and debating the best ways to deploy capital, people and time. Real Enterprise Performance Management joins IT and finance in a digestible blueprint for developing and implementing performance management in order to improve revenue growth and profit margins.

From the Inside Flap Never before has so much potentially useful information been available to organizations, along with new technologies that promise to manage and leverage this data with unprecedented power and efficiency. So why are so many uninformed decisions still causing serious organizational missteps? Why is there such a disconnect between available facts, relevant strategy, and fact-based execution? Enterprise Performance Management Done Right provides the thought leadership needed to address these gaps, offering a bridge between today's business intelligence systems and successful action. The impact of enterprise performance management (EPM) on an organization's ability to compete is not theoretical. In this cutting-edge resource, expert author Ron Dimon reveals exactly how effective EPM can have a positive impact on revenue growth, operating margin, asset utilization, cash cycle efficiency, and other value drivers. Using plain, jargon-free language, Dimon lays out a framework; a "management operating system"; for breaking down counterproductive silos, ironing out redundant functions, and building common goals from shared information. Enterprise Performance Management Done Right gives organizations the tools to: Turn raw data into useful information, and insights into effective actions Make the crucial distinction between strategic and tactical business factors Connect execution with both past results and future goals Conduct fact-based debates that build decision-making consensus Align strategy with outcomes Experience the benefits of interconnection and process integration at all levels Unlocking the power of information to leverage continuous improvement, Enterprise Performance Management Done Right provides the only comprehensive treatment available for this exciting new management toolset. From the Back Cover "This book provides a framework to hang your EPM road map onto, and helps you prioritize what's next on your journey to managing and improving performance." ; From the Foreword

by Gebhard Rainer, EVP and CFO, Hyatt Hotels Corporation A "management operating system" for higher performance For many organizations, the pieces of successful performance management are all in place. What's missing is how these pieces work together to produce positive, sustainable results. Enterprise Performance Management Done Right fills in the existing gaps, supplying a unifying framework to connect technology, processes, decision-making, and vision. This creates a closed-loop management approach that drives continuous improvement, promotes flexibility in the organization, and empowers employees at all levels. Enterprise Performance Management Done Right offers methods and practices that will: Better link operational metrics with financial performance Allow more visibility into key drivers of value for the business Hone organizational focus towards high returns Bring agility to business models and processes Tie results to accountability And more Enterprise Performance Management Done Right offers a one-stop resource for unlocking organizational value through new levels of insight and action. About the Author RON DIMON is an experienced enterprise performance management executive with a proven record for strategy-to-execution initiatives. He is the Advisory Services partner at CheckPoint Consulting, LLC, a full-service EPM implementation firm. He previously worked at Hyperion Solutions (now part of Oracle Corp.) as senior director of the office of strategy and started his career with Deloitte. Ron has been a coeditor of or contributor to five books.