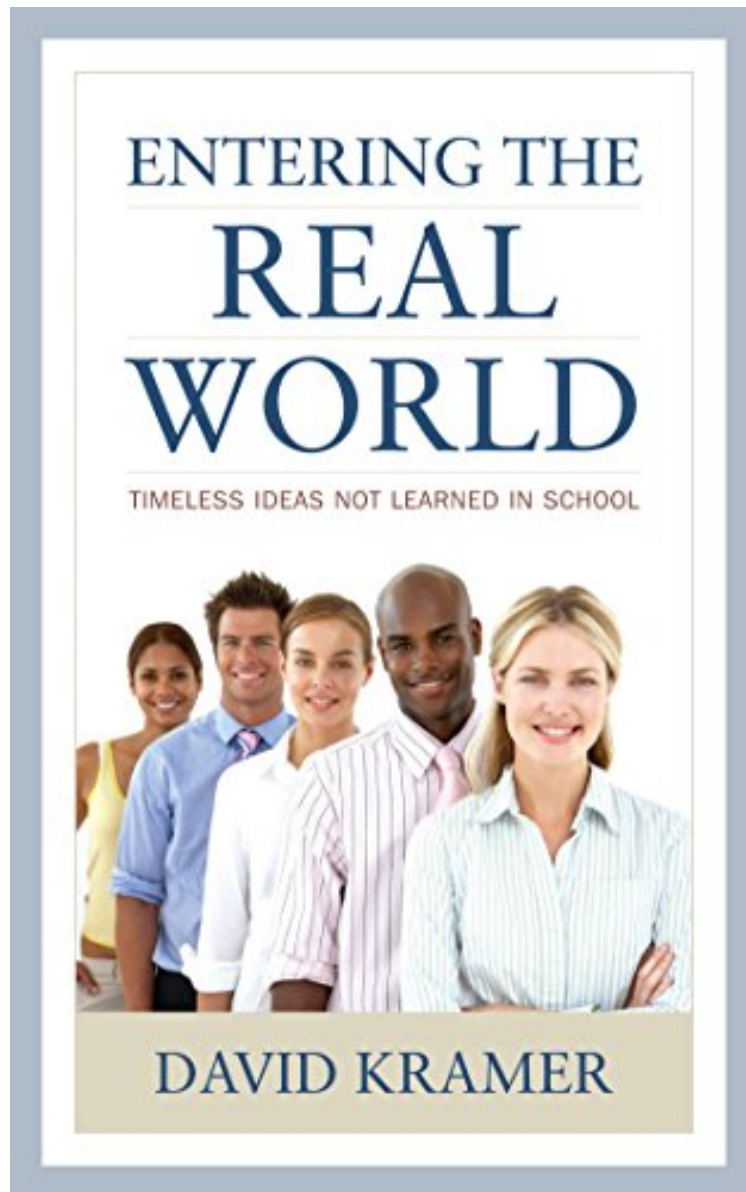


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Entering the Real World: Timeless Ideas Not Learned in School

David Kramer

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David Kramer : Entering the Real World: Timeless Ideas Not Learned in School before purchasing it in order to gauge whether or not it would be worth my time, and all praised Entering the Real World: Timeless Ideas Not Learned in School:

0 of 0 people found the following review helpful. Astute Algorithms! (42 out of 42)By TAOI just finished reading this book from cover to cover and found it to be a phenomenal, user-friendly, workbook-style guide of critical information; the book is also designed to be referred to sporadically as well. The author's succinct writing style lends an educated

humor to certain lines and asks pertinent questions that provoke thought in the reader and give them a starting point for approaches to adult-life events that will increase the overall likelihood of success, remembering that (as the author indicates) success is something that each of us must define for ourselves. The general feel is lighthearted and encouraging, making key points in a way that can be well-received by younger generations. With these guidelines and action steps, anyone can devise their own custom approach to life's quandaries; it also includes an array of references to supplemental materials of interest, relevant poems, and inspiring quotations. One of my favorite sections discusses the element of 'choice' in life, a simple yet crucial message that I always enjoy hearing. The book provides many excellent reminders of behaviors we become responsible for deliberately practicing as young adults and continue to hone throughout our lives, such as developing individual styles of thought and entertaining alternate perspectives. The book also reveals a comprehensive list of topics that were 'missed' conversations I never had with my parents or learned in school, which spans everything on the hierarchy of needs from basic necessities to achieving your full potential. In compiling this wealth of knowledge for the use and benefit of others, and doing so in a manner of humble confidence, David Kramer reveals his own character of integrity and credibility; therefore, I highly recommend his book to all. 1 of 1 people found the following review helpful. how I wish I had this WONDERFUL book available to me when I was "Entering the ...By Bernice E. StumpsOh!...how I wish I had this WONDERFUL book available to me when I was "Entering the Real World"?!?!?!1 of 1 people found the following review helpful. Five StarsBy Marge BHighly recommend it!

Entering the Real World is a collection of practical ideas to empower young adults as they enter and adjust to the real world. The ideas are simple, straightforward and easy to adapt; no major life changes are needed (though some could result). Most high schools and colleges still focus primarily on academics and ignore teaching practical skills needed to thrive in the real world. Role models for young adults are often entertainers, Olympic athletes and sports figures, all of whom devote much time to achieve their goals. Self-help media most often teach about major changes that are needed to succeed with a new approach to living. Instead, Entering the Real World offers smaller but powerful ideas that can be applied immediately and successfully to one's life without a "major internal overhaul." Some of the book's more than 140 ideas include how to: Interview successfully and enter the workforce; Get great reference letters; Think for oneself; Begin building wealth (despite thousands of dollars in student loans); Manage time effectively; Communicate clearly in business and personal relationships; Benefits; Over 140 straightforward, easily usable and adaptable ideas; Save time and money by preventing common mistakes; Shorten the learning curve to adapt to the real world; Get ahead faster; Get a head start over your peers; Touches on aspects of mental illnesses often overlooked or shoved under the rug; Special Features; Many ideas are cross-referenced for easy access; The book is designed in small sections for easy reading on a mobile device; Most sections end with a "Takeaway" and/or a "Take Action!" that, respectively, summarize the section and suggest actions a reader can take to act on the ideas; The "Takeaway" and "Take Action!" segments for each chapter appear at the end of the chapter as a summary; Author's website available for: Download of files referenced in the book; Errata; Interaction among readers to post comments and suggestions; Providing feedback about the book through a feedback page with an option for anonymity

David Kramer's book is a truly wonderful tool for young adults--it's like a literary Swiss Army Knife. With tips, resources, and calls to action on topics like building effective people skills, figuring out your ideal career, and managing money, this book has everything you need to be prepared and successful in the real world. I wish I had been given the gift of this book when I was younger! (Dr. Allison Friederichs, Associate Dean for Academic Affairs at University College of the University of Denver) I imagine using Entering the Real World in the following ways: 1. Give it to my nephews and nieces as a gift while they are in college. 2. Have a copy of my own for me. 3. Direct students who talk with me about advising/life to read specific chapters. 4. I can envision a reading/discussion club meeting and talking through sections, perhaps a chapter per week. There is a lot of really great information and advice in Entering the Real World. Every college-aged young adult, in fact everyone regardless of age, will see helpful ideas and find new perspectives to digest and to use. The format is great! Whether you are looking for advice in one specific area or want advice across all aspects of life, you can find it here! (Dr. Diane Davis, Associate Professor of Mathematics, Metropolitan State University of Denver) David Kramer's Entering the Real World ~ Timeless Ideas Not Taught in School provides a myriad of resources, handy tools, and thought-provoking questions for self-reflection on topics that will directly impact students at all levels and different stages in life! The book is a fast read that connects the reader with insightful and valuable information just when they need it most. As a former high school counselor and current university supervisor of student teachers, I highly recommend this book and plan to incorporate material from Entering the Real World in my seminars. Excellent resource! (Carey Sanchez, University Supervisor for the School of Education, University of Colorado at Boulder) Our brains would say that a list of ideas numbering one hundred and fifty could not be eloquent, but David Kramer has proven otherwise. Entering the Real World is full of straightforward, though often unspoken, life tips and measurable steps to implement them--all while being very easy to

navigate. This book will change lives. (Peter Hettinger, Captain and Pilot, US Air Force (former))"Entering the Real World offers a comprehensive collection of answers to questions that most of us have after leaving college, like "NOW what do I do?" David Kramer has the ability to relate to his students not only as a teacher, but as someone they can trust with the tough situations they will face upon entering the "real world." He has found practical solutions to help them navigate in and adjust to the unknown environment after graduating. But what makes this book so authentic is David's ability to relate on a personal level, divulging the mistakes he has made and the challenges he has faced along the way. Sharing his personal experiences emphasizes the idea that no challenge is too difficult to overcome and anything life throws at us can be turned into success." (Chrissie Hodges, Public Speaker/Mental Health Advocate, Radio Host, "The Stigma of Mental Illness Radio")"Never before have I seen so many of life's great lessons synthesized into so many easily digestible and well-explained chunks, all in a single easy-to-follow book! I would recommend Entering the Real World for adults of every age and not just those in college or entering the real world—whatever "real world" means in our ever-changing times. If you really pay attention to all the great lessons and advice Mr. Kramer has in his book, you will be incredibly prepared to be successful in a great variety of pursuits, from work to relationships to anything about which you are passionate. Definitely keep this book handy at all times because you will always find yourself referencing several of its many lessons, all of which can be found in the very extensive table of contents. This book very nicely—and incredibly thoroughly—fills in the gaps that are missing from your formal college education. (Tim Davis, Webmaster, Environmental Protection Agency, Section 8, Mathematics Instructor, Columbia College)"An easy read, Entering the Real World:- Boils down large and complex topics into a few short, meaningful paragraphs.- Explains not only the obvious, but the hidden, important ideas you learn later in life.- Has a great cross-section of topics discussed concisely.- Doesn't shy away from hard issues.- Is honest and caring and gives credit where due.- Has exciting stories!- Is useful not only for students, but as a refresher course for any job hunter. (Krystyna Maliniak, president, Floatingtouch, Inc.)"I've known David Kramer for decades and have seen him in action as an excellent teacher and a clear and enthusiastic communicator. His Entering the Real World strikes me as a terrific resource, full of great ideas for people to use at all ages and career stages. It's a must-have for college students graduating and entering the work force, and is full of lessons and advice also relevant to people well along in their careers. David writes from the heart as well as the brain, making this an easy, valuable and enjoyable read. (Jerry Rudisin, former Vice President of Marketing and three-time CEO of Silicon Valley startup software companies)"Entering the Real World, by David Kramer, contains the kinds of advice that most people follow only after paying some tuition in the "School of Hard Knocks." If you are leaving the sheltered world of home and school to take on the complexities and wonders of the "Real World" you will be glad to get the straightforward, practical advice offered. There is career advice, from how to interview well to how to negotiate a raise. There is relationship advice, including how to deal with difficult co-workers, and people who have mental illnesses. There is financial advice, from how to budget well, to how to invest well. There is no shortage of excellent quotations from the world's sages and philosophers. All of the topics are covered in an overview style, citing plenty of references and links to more in-depth information. You'll be pleasantly surprised by what a quick, easy read this book is, and you'll be thankful for the information, especially if you value the wisdom of experienced, wise mentors. (Joan Janis, Communications Specialist)"Most of us learn these lessons the hard way, wishing we had known the answers earlier on before we made mistakes. The lucky ones, however, will acquire much of this knowledge early on from a wise mentor. Consider yourself lucky, because in the pages that lie ahead you are about to learn many of life's important lessons" (quoted from the foreword) (Bruce Nault, Student)"Entering the Real World is everything else you need to know that they don't teach you in school. It dispels with the idea that there is one true secret to success and focuses on the real controllable factors that will allow you to flourish and succeed in your professional world. (Jacquelyn Melcher, College Graduate)"This wonderful book helps lighten the difficult transition from college student to a professional and provides road-tested tips to great achievements in the workplace. My two favorite takeaways are "Time is money" and "It's okay to say 'I don't know'." I learned that smart and efficient work brings success, and more importantly, that I get to define success on my own terms. This book is a "must read" for any student. (Gwen Hoang, Student)"Entering the Real World helps those who want to be successful in life. This book provides the tools to think for yourself and become an effective communicator in college and beyond. It is a motivational guide that inspires me to become the best I can be in today's world. (Luke Faulkner, Student)"Entering the Real World gave me the confidence and education I needed to be successful in my professional life. After reading it, I was able to start budgeting and saving immediately for the long-term while managing current expenses, something I never was able to do before. This book will encourage and empower you and is a must read for today's young people. (Rachel Martinez, Student)"About the Author" "When I'm perfect, I'll criticize." is an expression David Kramer coined out of respect for people with stories to tell about their own life's journey. (That's everyone!) Software business entrepreneur turned university educator, David wants to help the next generation take its place in the world. Born in 1949 in Brooklyn, New York - America! - David chose a career in 1961 at age 12 in the newly emerging computer industry. Founder of two successful custom software companies, he started his teaching

career, in 2000, at age 51. To succeed personally and professionally, David uses two key approaches to life. The main one is accepting the love and support of family and friends. A close second is defining for himself such important aspirations as love, success, wealth and other common terms often haphazardly thrown about and imposed on others. David has two daughters, seven grandchildren, a B.Sc. in Mathematics (Phi Beta Kappa) and an M.Sc. in Computer Science (with three excellence awards). He currently lives in Denver, Colorado and enjoys anything having to do with Colorado's mountains.