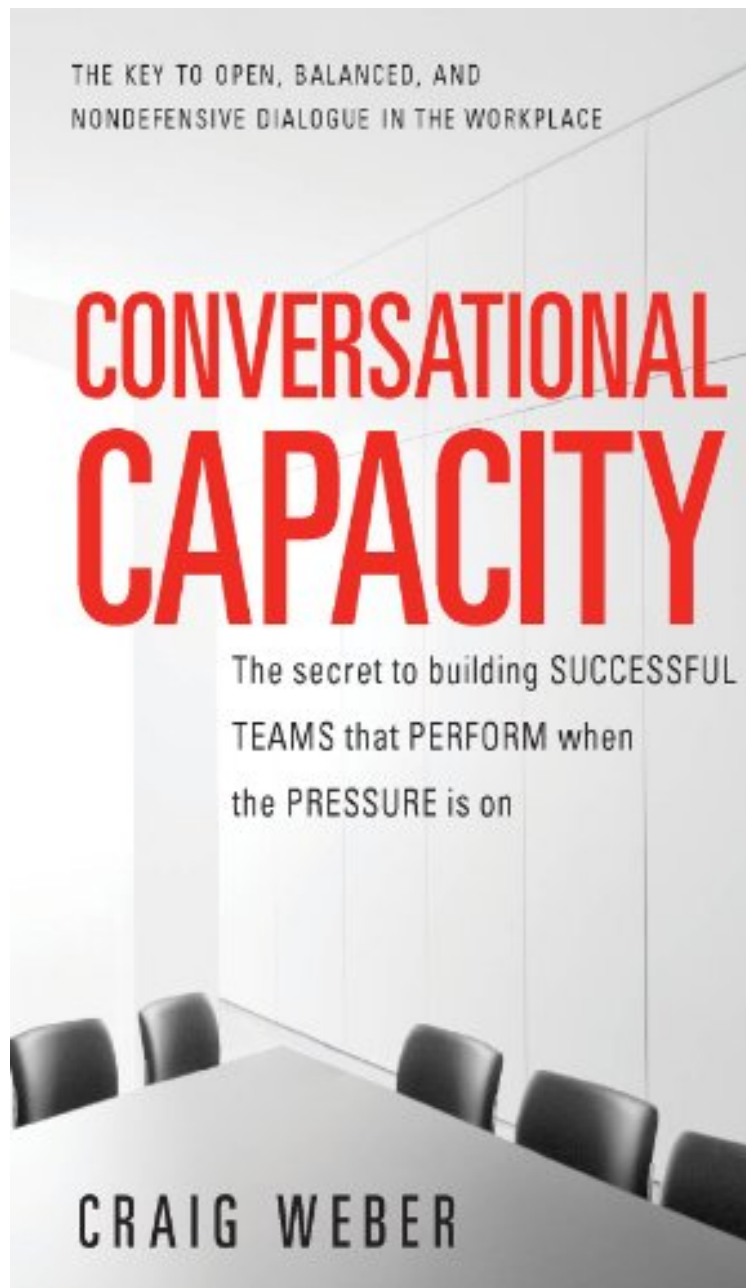


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Conversational Capacity: The Secret to Building Successful Teams That Perform When the Pressure Is On (Business Books)

Craig Weber

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before purchasing it in order to gauge whether or not it would be worth my time, and all praised *Conversational Capacity: The Secret to Building Successful Teams That Perform When the Pressure Is On* (Business Books):

4 of 4 people found the following review helpful. Practical, effective, proven communication tools to get to the heart of issues and build team resilience. By MsM Being a Leadership Development consultant, I have read many a business / leadership book and this is by far one of the best books that I have read in a long time. I simply cannot recommend it highly enough for anyone who aspires to be a leader, is currently a leader, or just someone who wants to make a positive change to their work, and even home environment. The beauty of this book is that it focuses on what happens when the heat is on - i.e. when we habitually go to our default position. As a leader it is too easy to 'talk the talk' of leadership models, mantras, and latest fads - but it is what you do when the heat is on that defines you as a true leader or not. In *Conversational Capacity* you will not only learn from true stories that are easily relatable, you will also pick up some serious "conversational martial art" tools that are guaranteed to transform how you, and your team, operates when the heat is on. 0 of 0 people found the following review helpful. *Conversational Capacity - Improve Your Team and Relationships* By James Hoyme Excellent self development book offering view of how people and teams communicate. The author provides a clear explanation of 'the sweet' spot of 'candor' - sharing your feelings - and 'curiosity' - seeking and listening to feelings of others. He explains the conversational pitfalls of inhibiting others from sharing by displaying an overpowering desire to 'win' the conversation or 'minimizing' your own feelings by failing to share your point of view with others appropriately. Strategies are provided to find conversational 'sweet spot' capacity and avoid 'minimizing' and 'win' approaches. A must read for teams. 2 of 2 people found the following review helpful. Useful perspectives and approaches for organizational improvement By Judy A most readable book, and one that resonates with -- and illuminates! -- my experiences in organizations past and present. Craig Weber helped me find sympathy and empathy for basically ALL stakeholders involved in challenging organizational circumstances; obviously no one sets out to create unhappiness or "stuck-ness" and yet too often that is where things end up. With that sympathy/empathy held close and firmly, Weber gives readers tools to begin asking questions that have the power to get things moving. Life shows that movement is the antidote to stuck misery, and this book makes it seem possible and doable to become an introducer of change, wherever one sits within an organization.

What keeps a team performing at its peak even under the most difficult conditions? Conversational capacity: the ability to have open, balanced, nondefensive dialogue In a world of mounting complexity and rapid-fire change, it's more important than ever to build teams that work well when the pressure is on. Craig Weber provides managers and team leaders with the communication tools they need to ensure that the team remains on track even when dealing with its most troublesome issues, responds to tough challenges with greater agility and skill, and performs brilliantly in circumstances that incapacitate less disciplined teams. Craig Weber is an international consultant specializing in team and leadership development.

About the Author Craig Weber is an international consultant specializing in team and leadership development. His clients include Boeing, Pfizer, Novo Nordisk, the Royal Bank of Canada, NASA, and the Centers for Disease Control.