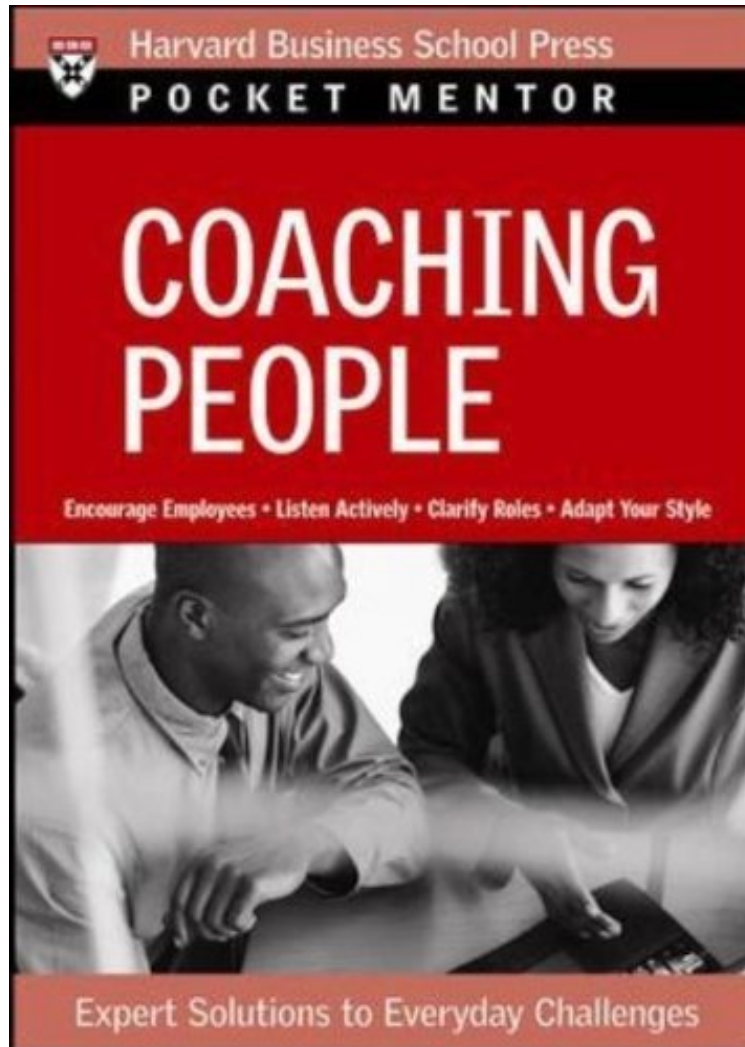


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Coaching People: Expert Solutions to Everyday Challenges (Pocket Mentor)

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Harvard Business Review Press : Coaching People: Expert Solutions to Everyday Challenges (Pocket Mentor) before purchasing it in order to gauge whether or not it would be worth my time, and all praised Coaching People: Expert Solutions to Everyday Challenges (Pocket Mentor):

2 of 2 people found the following review helpful. A lot of common sense
By Simon
This little book contains general explanations on the basics of coaching. It includes several useful checklists that will allow even people with experience in coaching to work more systematically. The book is easy to read. As such it is to recommend to people who are completely new to coaching or who want to change their management style towards a less directive one. My impression is that people who have a certain sensibility on how to work with people and how to give guidance - as it

was the case for myself - will find a "common sense" described in this book and not that much that is new. The book nevertheless helped me to improve the way I interact with others. 0 of 0 people found the following review helpful. Recommended. By Christina S. Highly effective strategies. I am in a sports profession and the advice from this book from the otherwise "corporate" world still applies as we all work with people and have an opportunity to coach and lead. 0 of 0 people found the following review helpful. One Star By Customer Very simplistic, common sense material. Not much depth.

Most managers coach employees by giving them feedback and evaluating their performance, right? Wrong. Coaching differs markedly from other managerial functions. With its wealth of tips, worksheets, and self-assessments, this handy guide shows managers how to use coaching not only to strengthen direct reports' skills but also to rev up their performance to unprecedented levels.

About the Author Since 1984, Harvard Business School Press has been dedicated to publishing the most contemporary management thinking, written by authors and practitioners who are leading the way. Whether readers are seeking big-picture strategic thinking or tactical problem solving, advice in managing global corporations or for developing personal careers, HBS Press helps fuel the fire of innovative thought. HBS Press has earned a reputation as the springboard of thought for both established and emerging business leaders.