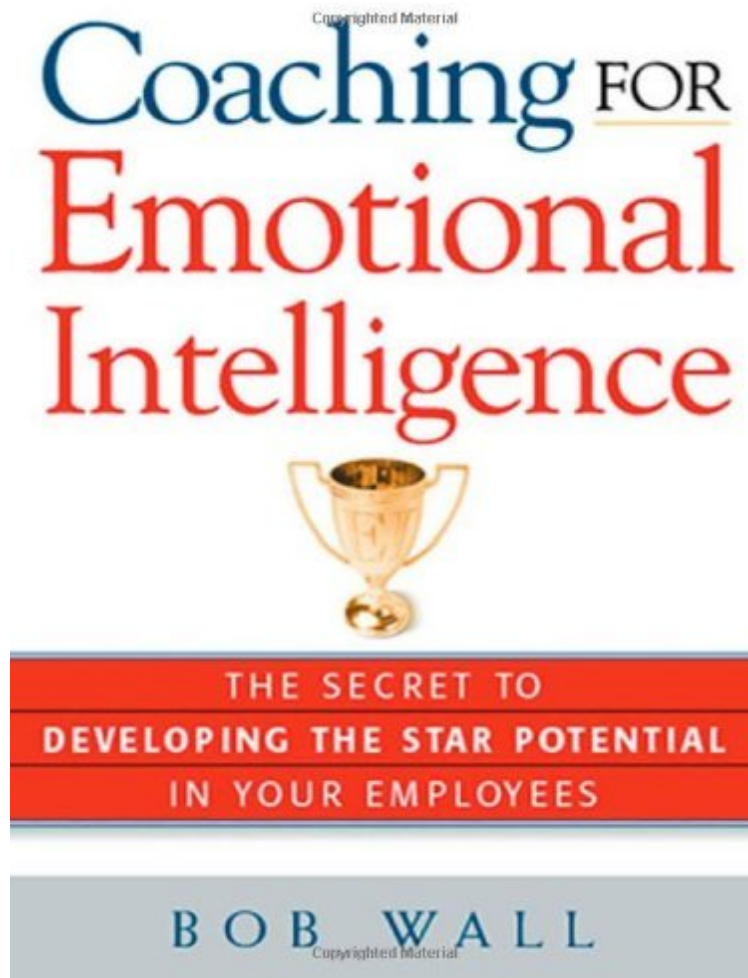


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## Coaching for Emotional Intelligence: The Secret to Developing the Star Potential in Your Employees

Bob Wall

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**Bob Wall : Coaching for Emotional Intelligence: The Secret to Developing the Star Potential in Your Employees** before purchasing it in order to gage whether or not it would be worth my time, and all praised Coaching for Emotional Intelligence: The Secret to Developing the Star Potential in Your Employees:

0 of 0 people found the following review helpful. Good practical adviceBy RyanDefinitely more geared towards the business sector. Very useful skills for all leaders, however. I appreciated the scripts and dialogues for their concrete nature.0 of 0 people found the following review helpful. I highly recommend this book for personal development of emotional intelligenceBy Cheryl AlexanderI highly recommend this book for personal development of emotional intelligence, (one must first become self aware and sensitive to the impact of emotions upon behavior and upon others

and learn to self regulate) to develop the ability to coach employees on behavioral issues. Rich in practices with a structure for those difficult conversations. 0 of 0 people found the following review helpful. Great Read By Joel S. If you are looking to learn more about coaching in the vein of emotional intelligence this book is a great read.

Performance is just one part of an employee's overall development as a professional and as a leader. This crucial development depends on the employee's emotional intelligence and the ability of the manager to encourage and increase it. Coaching for Emotional Intelligence provides a carefully planned strategy to help managers address the issues that make coaching for EI more challenging than coaching for performance alone. Key features: Coaching too often focuses entirely on job performance. While important, performance coaching does not do very much to develop exceptional talent or nurture overall growth. This book gives managers the tools to help employees make the leap from solid performer to superstar. Demonstrates how managers can leverage and develop such factors as personality traits, communication styles, and personal behaviours. Clear, accessible, and practical approach to an often elusive subject.

""A practical book for anyone who wants ideas today about how to coach better tomorrow. Bob Wall knows what he's talking about--and passes that knowledge on to you. His stories and personal reflections put music behind the words." -- Geoff Bellman, author of *Your Signature Path* and *Getting Things Done When You Are Not in Charge*

""Releasing the genius in yourself and others requires an explored life and self-knowledge. Bob Wall has opened the door for readers who hope to achieve these goals." -- Dr. Mehran Ferdowsian, Operations Manager, ATD Global Business

""Bob's structured format for coaching is one that can be easily taught and adapted by everyone. His 'reflections' are quick, mini self-assessments that provide very good insight on the areas managers need to focus on." -- Johanne Henderson, Continent Manager Training and Organizational Development, BIC Corporation

About the Author: Bob Wall is an independent consultant specializing in leadership and team development who has trained and coached thousands of managers. His clients include CapitalOne, Pier One Imports, McDonnell Douglas Aircraft, Aon Corp., Microsoft, GTE, and State Farm Insurance, as well as healthcare, government, and military organizations. He lives in Ridgefield, Connecticut.